

ANNUAL GENERAL MEETING
Summary Notes

October 23, 2012
Membertou Trade & Convention Centre
Membertou, Nova Scotia

CANDO Board Attendance:

Paul Donald, President & Director - Southern British Columbia
Melvina Aubichon, Secretary Treasurer & Director - Saskatchewan
Rose Julian, Vice President & Director - Nova Scotia, Newfoundland & Labrador
Rob Crow, Director - Alberta
Norma Spence, Director - Manitoba
Blair Hogan, Director - Yukon
Randy Bosum, Director - Quebec
David Patrick, Director - Northwest Territories
Helen Ward-Wakelin, Director - New Brunswick & Prince Edward Island
Vanessa Tait, National Student Director

CANDO Staff Attendance:

Ray Wanuch, Executive Director
Delilah Mah, Education & Research Manager, Western Canada
Anita Boyle, Education & Research Manager, Eastern Canada
Jessica Sanderson, Finance Officer
Svitlana Konoval, Manager-Administrative Services (recorder)
Breezy Locke, Administrative & Communications Assistant
Michelle White-Wilsdon, Lead Research & Special Projects Coordinator
Laurie Buffalo, Fundraising & Special Projects Coordinator
Sammy-Jo Zoerb, Administrative Assistant

Regrets:

Paulette Flamond, Director - Northern British Columbia

General Attendance:

Janice Alpine, Ktunaxa Nation, Kootenay Aboriginal Business Development Agency
Tracy Howse, Miawpukek Mi'kamaway Mawi'omi First Nation
Jessie Stephen, White River First Nation
Jackie Pilon, Whitecap Development Corporation
Brie Menge, Eskasoni First Nation
John Gancz, Community Economic Development & Employability Corporation
Jordan George, CFDC of CIFN

Ann Sylliboy, Eskasoni First Nation
 Dennis Thomas, TWN Wind Power – Tsleil-Waututh Nation
 Shannon Ward, Metepenagiag Mi'kmaq Nation
 Arnold Stone, Whitecap Dakota First Nation
 Holly Underschultz, dana Naye Ventures
 Elaine Chambers, Champagne & Aishihik First Nation / dana Naye Ventures
 Maria Benoit, Carcross Tagish First Nation / dana Naye Ventures
 Cindy Shelford, Burns Lake Native Development Corporation
 Bonnie Gaikhezheyongai, Algoma University
 Jayne Fosbery, Westbank First Nation
 Shawnee LaPorte, Membertou Entrepreneur Centre
 Eileen Paul, Membertou Entrepreneur Centre
 Jodi MacIntosh, North Shore Micmac District Council
 Krista Brookes, Atlantic Policy Congress of First Nations Chiefs Secretariat
 Paul Paradis, Louis Riel Capital Corporation
 Gilbert Dion, Louis Riel Capital Corporation
 Brian Calliou, Sucker Creek First Nation / The Banff Centre
 Jason Noel, Cold Lake First Nations
 Winston Lapatak, Saddle Lake Cree Nation
 Lanelle Big Eagle, White Bear First Nation
 Geraldine Hill, Niwihcihaw Acceptance Ltd. / Ermineskin Cree Nation
 Gloria Johnson, Eskasoni First Nation
 Terry Brodziak, Saskatchewan Indian Equity Foundation
 Sandra Commanda, Kitigan Zibi First Nation
 Corey Cote, Kitigan Zibi First Nation
 Paul Johnson, Samson Cree Nation
 Clifford Starr, PTI Group Inc.
 Geri Collins, CFDC of CIFN

| INDEX | MINUTES | ACTION |
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| 1.0 Opening Prayer & Remarks | <p>The meeting convened at 10:50 am Atlantic time.</p> <ul style="list-style-type: none"> ▪ Paul Donald welcomed everyone to the 2012 Annual General Meeting. Thank you for taking time to come to the AGM. Thank you to the Membertou First Nation for welcoming us on their territory. ▪ Cando is currently in its 22nd year of operation, this conference celebrates our 19th Annual National Conference & Annual General Meeting. | |

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| | <ul style="list-style-type: none"> ▪ Roundtable introductions took place, starting with Cando's Board followed by the attending members and delegates. | |
| 2.0 Approval of Agenda | <p>Motion 01.10.23.12</p> <p>Geri Collins / Jordan George</p> <p>THAT the 2012 Annual General Meeting agenda be approved as presented.</p> <p>Carried</p> | |
| 3.0 2011 AGM Minutes | <p>Motion 02.10.23.12</p> <p>Arnold Stone / Melvina Aubichon</p> <p>THAT the November 8, 2011 Annual General Meeting minutes be approved as presented.</p> <p>Carried</p> | |
| 4.0 Cando 2011-2012 Annual Report | <ul style="list-style-type: none"> ▪ Delegates were asked to refer to Cando's 2011-2012 Annual Report. <p>A brief overview of the Annual Report was provided.</p> <ul style="list-style-type: none"> ▪ The past year was a very busy year for Cando, as the organization has taken on many exciting new initiatives while still maintaining the level of services and benefits that our members have always enjoyed. The 2011-2012 Annual Report will account for the comprehensive scope of activities that Cando was engaged in the last fiscal year. ▪ Members are invited to read through the Annual report on their own time, and are welcome to contact the Cando office if there are any questions or comments arising from the report. ▪ The following is a brief summary of Cando's 2011-12 main initiatives: <p>Certification Graduates</p> <ul style="list-style-type: none"> ▪ By the end of the 2011/2012 fiscal year, a total of 46 individuals had successfully met the requirement for EDO certification, 22 TAED certificates and 29 PAED | |

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| | <p>certificates were awarded. The Cando Board of Directors, Staff, and members of the Standing Committee on Education & Research, the Prior Learning Assessment Sub-Committee, and Certification-Sub Committee would like to extend congratulations to these graduates.</p> <p>Accreditation</p> <ul style="list-style-type: none"> ▪ In 2011, the University College of the North in Manitoba successfully completed the accreditation process, and Cando was pleased to formally accept the Community Economic Development Diploma Program as the most recent addition to our host of accredited programs. With the University College of the North on board, Cando now works with a total of 10 accredited institutions and will continue to seek and forge new partnerships with educational institutions that share our passion for delivering Aboriginal-specific educational programs for Aboriginal Canadians. <p>Research and Advocacy</p> <p>The following Professional Development workshops were delivered during 2011-12:</p> <ul style="list-style-type: none"> ▪ Economic & Community Capacity Building Sessions for First Nation EDOs - Ontario ▪ Aboriginal Small Business & Entrepreneurship Workshop - Nova Scotia ▪ Environmental & Community Development Project Management Workshop - Alberta & British Columbia ▪ Establishing the Right Relationships for Business & Politics in Your Community Seminar - British Columbia, New Brunswick & Ontario ▪ Creating a Lands & Economic Development Committee Initiative - Ontario | |
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| | <p>Cando also delivered a number of accredited training opportunities, as follows:</p> <ul style="list-style-type: none"> ▪ Competency 10: Community Impact & Analysis - Richmond, British Columbia and Dartmouth, Nova Scotia ▪ Competency 3: Community Economic Development Practices - Dartmouth, Nova Scotia & Yellowknife, Northwest Territories <p>Youth Engagement</p> <p><i>Future Aboriginal Business Leaders Symposium</i></p> <ul style="list-style-type: none"> ▪ Cando delivered 5 symposiums across the province of Alberta for Aboriginal high school students in March of 2012. <i>Future Aboriginal Business Leaders Symposium</i> is a one day event designed for Aboriginal youth in grades 10-12. The curriculum and format is highly interactive, giving students a chance to learn about the basics of business through a series of formal lectures and fun activities. This program was delivered in partnership with Alberta Indian Investment Corporation (AIIC); Alberta Women Entrepreneurs (AWE); The Business Link - Aboriginal Business Development Services (ABDS); Indian Business Corporation (IBC); and Settlement Investment Corporation (SIC). <p><i>Aboriginal Youth Business Dream Catcher Program</i></p> <ul style="list-style-type: none"> ▪ Cando delivered the second Aboriginal Youth Business Dream Catcher Program in Hobbema, AB in August 2011 (the first Aboriginal Youth Business Dream Catcher Program was delivered in the spring of 2011). This program was designed by Cando, who successfully sought funding to deliver the pilot program to Aboriginal youth between the ages of 15-35 years old in the Edmonton region. This program is designed to increase the economic, cultural and social prospects of Aboriginal youth. | |
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| | <p>National Indigenous Economic Education Fund</p> <ul style="list-style-type: none"> ▪ NIEEF held its annual Charity Golf Tournament on June 3, 2011 in Wetaskiwin, AB. The proceeds raised from this fundraiser were used to award 3 scholarships (\$2,000 each) to deserving students studying in a field related to Aboriginal Economic Development. <p>Economic Developer of the Year Awards 2011 ED of the Year Awards went to:</p> <ul style="list-style-type: none"> ▪ Grant Taibossigai, M’Chigeeng First Nation, ON - Individual EDO Category ▪ Moricetown Band - Kyahwood Forest Products, BC – Community Category ▪ Neechie Gear, SK - Aboriginal Private Sector Business Category <p>Membership</p> <ul style="list-style-type: none"> ▪ Cando must always strive to strengthen and expand its membership base, as our members are one of the most important elements of our success as a membership-driven non-profit organization. This year, Cando was extremely pleased to see our membership base increase from 482 members in 2010/2011 to 516 members this past fiscal year. | |
| 5.0 Audited Financial Statements | <ul style="list-style-type: none"> ▪ Cando’s Financial Statements as of March 31, 2012 were presented. Ray Wanuch provided a brief overview of the Financial Statements. ▪ Cando had a good year financially; 2011 conference was a success, made some profit. ▪ A lot of the projects we’ve done had generated some income through admin fees. ▪ The Financial Statements have been reviewed and approved by the Cando Audit Committee and the Board of Directors. | |

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| | <ul style="list-style-type: none"> ▪ Revenue for the year was \$1.7 million as compared to \$1.4 million in previous year; an indication of the amount of additional work staff had taken on during the past year. We are constantly evolving - the Board and Management are striving to ensure that Cando is here for the long term. We can't be strictly reliant on government funding. ▪ <u>Comment</u>: contribution from AANDC from 2011 to 2012 was reduced; recently circulated information is showing that AANDC will be reducing funding to many Aboriginal organizations. Did Cando receive a notice that funding once again will be reduced? If so, members are encouraged to take time and tell their regions / headquarters to continue to support Cando. Our indication from AANDC is that yes, there will be further reductions in funding, so support from the communities would be appreciated. We are working with the assumption that the Federal Governments funding will be reduced on a regular basis. <p>Motion 03.10.23.12</p> <p>Geri Collins / Paul Johnson</p> <p>THAT the 2011-2012 Annual Report & Cando Audited Financial Statements as of March 31, 2012 be approved as presented.</p> <p>Carried</p> <ul style="list-style-type: none"> ▪ NIEEF Financial Statements as of March 31, 2012 are provided for information only. | |
| 6.0 Cando Bylaws | <p><u>Notice to Change Bylaws</u></p> <p><u>ARTICLE 9 ELECTION AND TERM OF THE BOARD OF DIRECTORS</u></p> <p>9.5 The Board of CANDO shall be elected for a term of three (3) years.</p> | |

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| | <p>TO BE REPLACED BY:</p> <p>9.5 The Board of CANDO shall be elected for a term of three (3) years, with the exception of Student Board Member who shall be elected annually.</p> <p>Motion 04.10.23.12</p> <p>Paul Paradis / Maria Benoit</p> <p>THAT the proposed Bylaw change to Article 9 be accepted as presented.</p> <p>Carried</p> | |
| 7.0 Membership | <ul style="list-style-type: none"> ▪ Membership Application form is included for information purposes. ▪ Membership renewal campaign is held annually in February. | |
| 8.0 Cando Current Projects | <ul style="list-style-type: none"> ▪ Cando strives to develop capacity building programs, engage in innovative projects and provide leading edge training which enhances EDOs capacity to do their jobs within Aboriginal communities. We make every effort to respond to the changing environment and make adjustments to programs and services to keep them current. The special projects department has been busy in an effort to enhance the programs and services it offers to Cando members and fulfill our strategic priorities, one of which is to expand our activities to reflect the changing nature of the marketplace and the growing emphasis on community asset building. A brief summary of some of the current initiatives that Cando is pursuing can be found under Tab 7. <p><i>Aboriginal Center of Excellence</i></p> <ul style="list-style-type: none"> ▪ The Aboriginal Center of Excellence (ACE) is a national web-based framework designed to promote and foster Aboriginal economic development through the delivery of quality information products, training | |

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| | <p>and an array of other interactive services. Cando has been developing ACE through a joint venture and is still in the development phase, subject to financing.</p> <p><i>Housing as a Business</i></p> <ul style="list-style-type: none"> ▪ Cando is considering serving as the national lead on the Housing as a Business (HaaB) initiative. HaaB originated in Ontario and is an optional business model that encourages private home ownership and profitable rental housing regimes on a First Nation. The business model incorporates various methods or approaches on how to make profits from the housing industry. By implementing the principles of HaaB, First Nations can achieve huge economic benefits and provide an alternate housing option to First Nation members who are gainfully employed. <p><i>First Nation - Municipal Community Economic Development Initiative (CEDI)</i></p> <ul style="list-style-type: none"> ▪ The purpose of the First Nations - Municipal Community Economic Development Initiative (CEDI) is to improve the economic prosperity of participating First Nations and adjacent municipalities through joint local economic development planning. The goal of the program is to enhance the capacity of participating First Nations and adjacent municipalities to develop and implement joint economic development plans and initiatives. This initiative is developed in partnership between Cando and the Federation of Canadian Municipalities, and is currently in the planning, research, and program development phase (Phase I). ▪ By engaging in a variety of projects, Cando is not only trying to help us become sustainable in a long term, but also provide tools and resources for our members in the communities. ▪ <u>Question:</u> Does Cando have a marketing budget? A lot of communities have no idea what Cando is about; and | |
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| | <p>a lot of the communities could use what Cando has to offer. Example: virtual learning for the communities that are remote and can't afford time / resources to travel far for training. Cando needs to get a word out about services it offers.</p> <ul style="list-style-type: none"> ▪ Cando has invested significant resources into re-branding, creating a marketing strategy, new logo, tag line, updated web site, etc. We do have a budget, but it's not very big since we are a non-profit organization. We are trying to get out into communities and promote ourselves. ACE is going to help us with getting a word out. We also trying to expand our charity - NIEEF - have an RFP out to create a NIEEF Strategic Plan, which will help us to look at the Youth Recruitment Strategy as well as a creation of a Youth Committee. ▪ Most of the marketing is being done in house. Congratulations to Cando staff for a job great done. Cando's website was recently re-designed - check it out. | |
| 9.0 Other Business | <p><u>CANDO 2013 Conference Location</u></p> <ul style="list-style-type: none"> ▪ Long Plain First Nation located just outside of Winnipeg, MB has expressed an interest in hosting next year's conference. ▪ Cando's process in selecting a conference location – if an Aboriginal community is interested in hosting a conference they send a letter which we bring to our members at the AGM. We want to showcase outstanding communities - that is why we are in Membertou this year. ▪ Tourism of Winnipeg promotional video was shown to the delegates. ▪ Winnipeg has 14% Aboriginal population. Canadian Human Rights museum should be open next year. There is a huge Aboriginal "Manito Ahbee" Festival (attended by about 800-1,000 Aboriginal dancers) is held in Winnipeg during the same time as our conference. Aboriginal Peoples Choice Music Awards | |

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| | <p>and trade show with people attending from around the world is held as a part of the festival as well.</p> <ul style="list-style-type: none"> ▪ If anyone is interested in hosting one of the future conferences, please have your expression of interest sent to one of the Cando Board members so it can be brought forward to members. <p>Motion 05.10.23.12</p> <p>Gilbert Dion / Lanelle Big Eagle</p> <p>THAT Winnipeg (and co-host Long Plain First Nation) be chosen as the 2013 Cando Annual National Conference & AGM location.</p> <p>Carried</p> | |
| 10.0 Closing Remarks | <ul style="list-style-type: none"> ▪ All delegates were thanked for their participation in the Annual General Meeting. <p>Motion 06.10.23.12</p> <p>Winston Lapatak / Doug Bourque</p> <p>THAT the 2012 AGM be adjourned.</p> <p>Carried</p> <p>The meeting adjourned at 11:50 pm.</p> | |

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Membertou Trade & Convention Centre
Membertou, Nova Scotia

Summary of Motions

Motion 01.10.23.12

Geri Collins / Jordan George

THAT the 2012 Annual General Meeting agenda be approved as presented.

Carried

Motion 02.10.23.12

Arnold Stone / Melvina Aubichon

THAT the November 8, 2011 Annual General Meeting minutes be approved as presented.

Carried

Motion 03.10.23.12

Geri Collins / Paul Johnson

THAT the 2011-2012 Annual Report & Cando Audited Financial Statements as of March 31, 2012 be approved as presented.

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Paul Paradis / Maria Benoit

THAT the proposed Bylaw change to Article 9 be accepted as presented.

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Gilbert Dion / Lanelle Big Eagle

THAT Winnipeg (and co-host Long Plain First Nation) be chosen as the 2013 Cando Annual National Conference & AGM location.

Carried

Motion 06.10.23.12

Winston Lapatak / Doug Bourque

THAT the 2012 AGM be adjourned.

Carried